

Manba Beirut for Trading & Contracting

<https://manbaksa.com/career/project-engineer-2/>

Sales Engineer

Description

Manba Beirut Contracting Est. is seeking a driven and technically skilled **Sales Engineer** to join our dynamic team in the steel fabrication and erection sector. The ideal candidate will be responsible for driving sales growth, managing client relationships, and ensuring technical precision in estimations and proposals. You should have hands-on experience in tonnage calculation, BOQ preparation, and interpreting technical drawings.

Responsibilities

- Conduct site visits and client meetings to understand project requirements.
- Prepare accurate **material estimations, BOQs, and quotations** based on client specifications and project drawings.
- Perform **tonnage calculations**.
- Read and interpret **AutoCAD drawings** to assess scope and requirements.
- Coordinate with design, production, and execution teams to ensure project alignment.
- Support tendering and bidding processes with detailed technical and commercial inputs.
- Maintain excellent relationships with existing and potential clients.
- Prepare and deliver technical presentations and proposals to consultants and contractors.

Eligibility

- Bachelor's Degree/Diploma in Mechanical Engineering, Civil Engineering, or a related field.
- Minimum 1 **year of experience** in sales within the **steel fabrication & erection** industry.
- Strong understanding of **tonnage calculation, material estimation, and BOQ preparation**.
- Ability to **read and interpret AutoCAD drawings**.
- **Excellent communication and negotiation skills**.
- Proficient in MS Office (Excel, Word, Outlook).
- Valid KSA driving license preferred.

Contacts

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Hiring organization

Manba Beirut for Trading and Contracting

Employment Type

Full-time

Job Location

Saudi Arabia